



CASE STUDY

Small-scale LNG Markets in Europe

FTI Consulting provided advice to a major player in the upstream and midstream LNG industry who was considering market entry in small-scale LNG in Europe. The market analysis carried out by FTI Consulting experts provided the client with a market model and a list of short-term and medium-term opportunities for business development in small-scale LNG.

SITUATION

A major player in the upstream and midstream LNG industry wished to assess the potential of small-scale LNG in Europe (14 countries), with a focus on LNG transported by trucks.

OUR ROLE

FTI Consulting was asked to analyse the current market for small-scale LNG, identify trends and estimate the potential market size evolution up to 2025.

FTI Consulting conducted 10+ interviews with market participants, worked with small scale LNG brokers, reviewed commercial and infrastructure data and developed a market forecasting model. On that basis, FTI Consulting provided key insights on the 5 LNG retail segments in each of the 14 European countries in the scope. These insights focused on volumes, prices and competitive environments, to offer a comprehensive and quantified view of the growing small-scale LNG markets in Europe.

OUR IMPACT



FTI Consulting provided the client with a comprehensive review of the developments and structures of the small-scale LNG markets, combined with a list of short-term and medium-term opportunities for business development in small-scale LNG.

EMMANUEL GRAND

Managing Director
+33 1 40 08 12 43
emmanuel.grand@fticonsulting.com

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centres throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. ©2020 FTI Consulting, Inc. All rights reserved. www.fticonsulting.com